

# Interaction and communication 4

Simon Garrod

# Lecture 3

- Additional features of interactive alignment
- Parity of representation between production and comprehension
- Routinization of language during dialogue

# (Today) Refinements and implications

- Automaticity of dialogue processing
- Implicit vs explicit common ground
- Dialogic continuum
- Implications for multi-party discussion

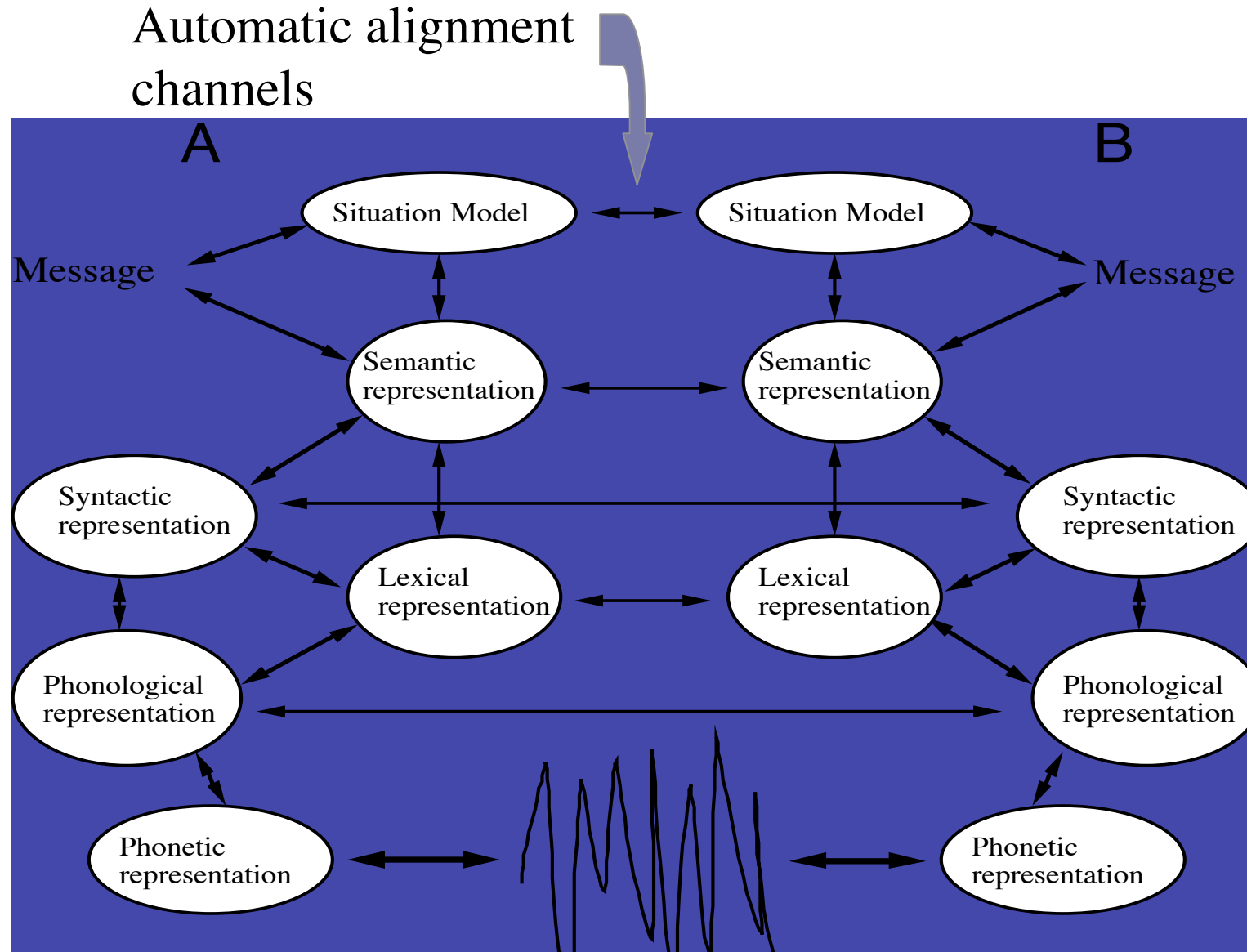
# Why is automaticity important?

- Complex processes and judgments need to be automatized to become efficient
  - Driving - not aware of each motor activity
  - Person perception - automatic activation of stereotypes
- Social psychologists estimate that 95% of routine social behaviors are automated

# Graded automaticity

- Bargh's (1994) *four horsemen of automaticity*
  - *Awareness* of controlled processes
  - *Intentional* instigation of controlled process
  - *Efficiency* of automatic processes
  - *Controllability* (i.e., interruptibility) of controlled processes

# Interactive Alignment Model



# The *four horsemen* applied to alignment channels

- Awareness
  - Evidence for subliminal priming
- Intentionality
  - Priming is extremely robust
- Efficiency
  - Alignment is related to linguistic imitation
  - Imitation is extremely efficient
    - Closer imitation in fast than slow shadowing(Goldinger, '98)
    - Imitation as fast as simple reaction time (Fowler et al. 2003)

# The *four horsemen* applied to alignment channels

- Controllability?
  - Alignment may be affected by social factors
  - Increased alignment with increased drive to affiliate (Giles & Powesland, 1975)
  - Increased alignment between interlocutors compared to side participants (Branigan et al. 2001)
  - Similar results for imitation of incidental movements (Lakin & Chartrand, 2003)



# Controlling alignment channels

- Affected by attention?
  - Greater attention greater alignment?
  - Greater arousal greater alignment?
- Subject to conscious control?
  - Conscious inhibition of alignment channels
  - *Baby vs fetus* in abortion trial (Danet, '80)
  - Embedded corrections (Jefferson, '87)

*See you for lunch -- yeah it's my dinner time*

# Conclusion

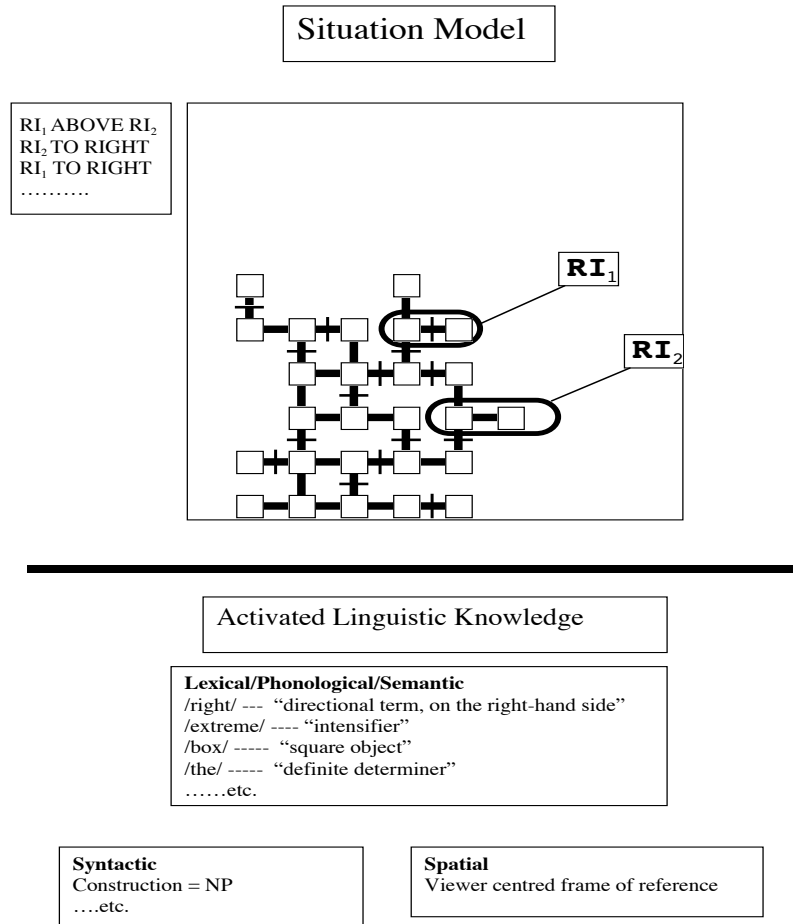
- Alignment channels are automatic, only subject to effortful conscious control
- Automatic alignment channels reduce the decision space in language production
  - Fixing syntactic parameters, reducing lexical search etc.
  - Creating long-term routines

# Common ground and *implicit common ground*

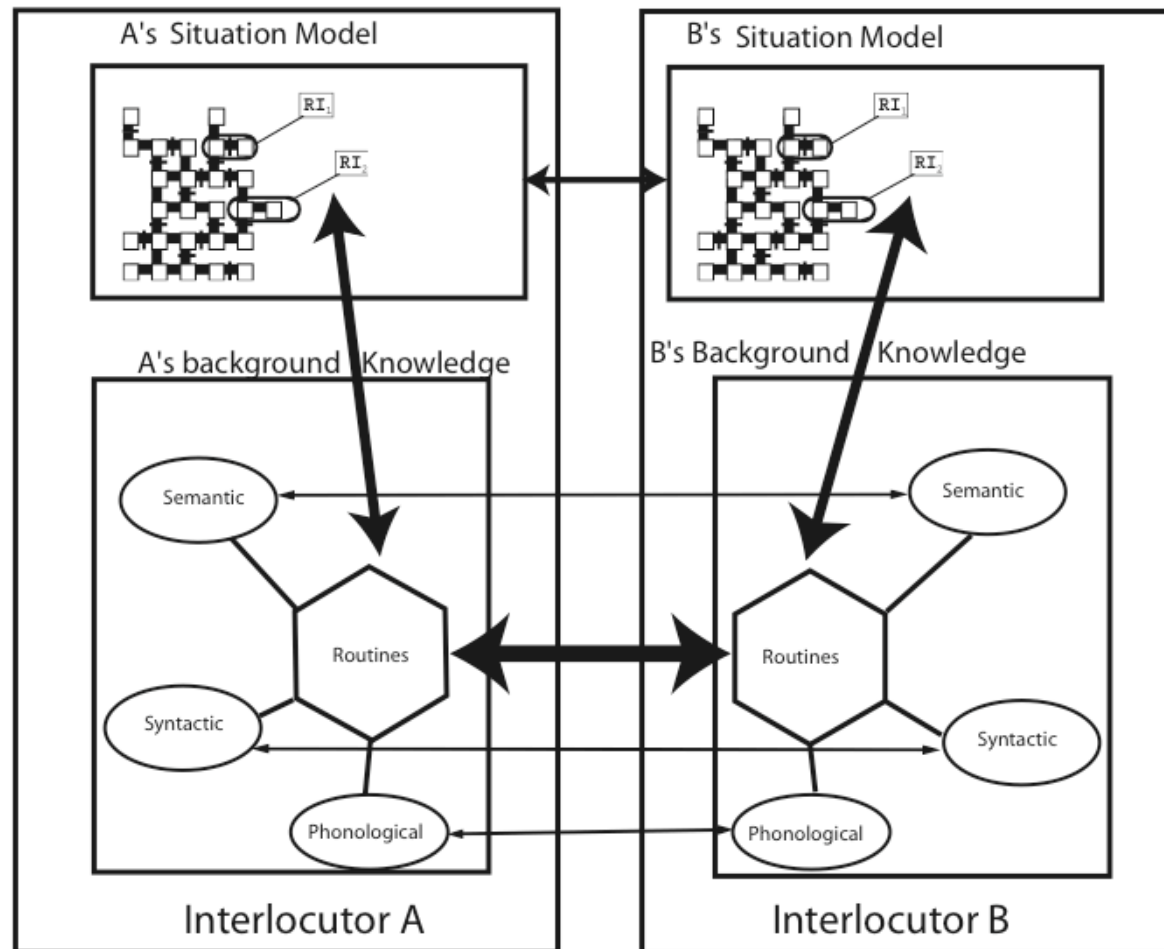
- Alignment establishes *implicit common ground*
- Full common ground(CG) depends on separate models of yourself and your interlocutor
- Implicit common ground (ICG) reflects co-activation of linguistic and non-linguistic information due to interactive alignment
- ICG established automatically,CG requires inference

# Focused situation model and focused linguistic knowledge

“That right indicator you’ve got”



# Aligned situation model and background knowledge



# Implicit common ground & interactive alignment

- ICG represented by the aligned situation model and background knowledge
- Interlocutors treat what is in focus for them as in focus for their participant
- When well aligned **ICG  $\approx$  CG**
- Interactive alignment ensures that this is generally the case

# Other factors contribute to ICR

- Personal common ground (Horton&Gerrig, in press)
  - A- I mean I can't even study with Patrick because I'll sit and read stuff.
  - B- Yeah...
  - B-So you guys are still seeing each other?
- Around 90% bare name intros in CallHome corpus
- Explained by 'memory resonance'
  - Interlocutor acts as a cue to make common memories more accessible (hence they become part of ICR)

## Other factors(2)

- Physical co-presence
- Shared physical environment affords devices for aligning attention
  - gesture and deixis (*this, that, here, like this*)
  - Attending to interlocutors direction of gaze
  - Automatic alignment of attention  
(Langton&Bruce,1999; Schuller&Rossion, 2001)



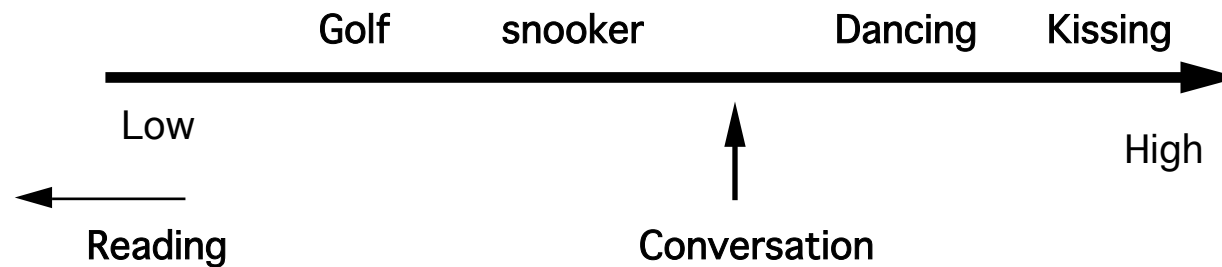
# Monologue vs dialogue

- Dialogical continuum
- Implications for group discussion

# Dialogic continuum?

- Different speech-exchange systems(Sacks et al. '74)
  - Personal conversation, interview (diagnostic, interrogational, job interview etc.), cross-examination....
- Different settings
  - Mediated communication, multi-party discussion....

# Joint Action - degrees of coupling



# Dialogical continuum reflects degree of coupling

- Mediated communication (e.g., video conference)
  - Less repair, longer turns, poorer latching etc. for VM (Doherty-Sneddon et al. '97; Sellen, '95))
  - VM is less dialogical than face-to-face

# Group discussion: interactive alignment or autonomous transmission?

- It all depends on size of group
- Size affects the pattern of influence within groups





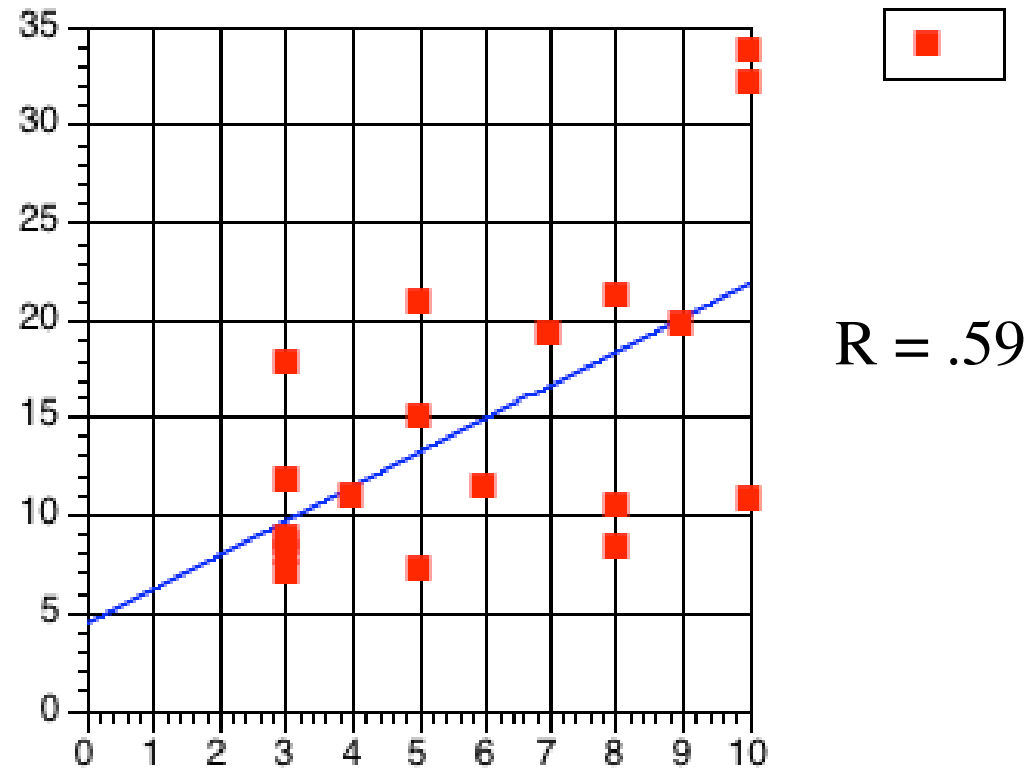


# Group Size & Communication

- Large groups
  - Long contributions, few interruptions
  - Autonomous transmission?
- Small groups
  - Short contributions, more interruptions, more ABA speaker patterns
  - Interactive alignment?

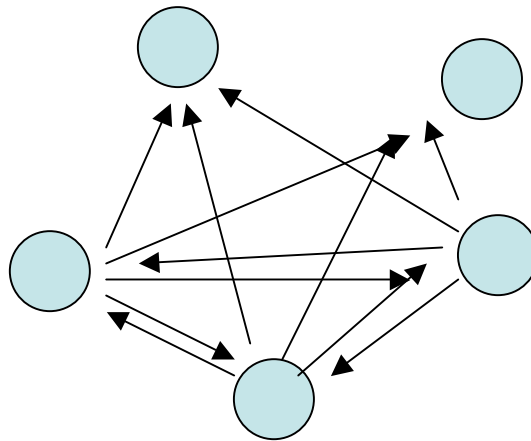


# ‘Big Brother’ size & turn length



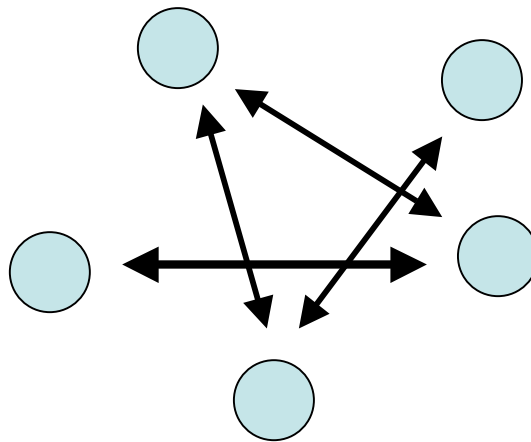
# Autonomous broadcast model

- Serial monologue sequence



# Interactive alignment model

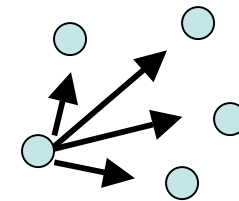
- Dyadic discussion sequence



# Model Predictions (Who influences whom?)

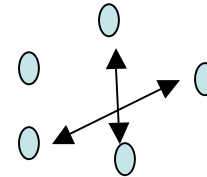
- Broadcast Model

- Dominant speaker
- Group members should be influenced most by those who speak the most.



- Alignment Model

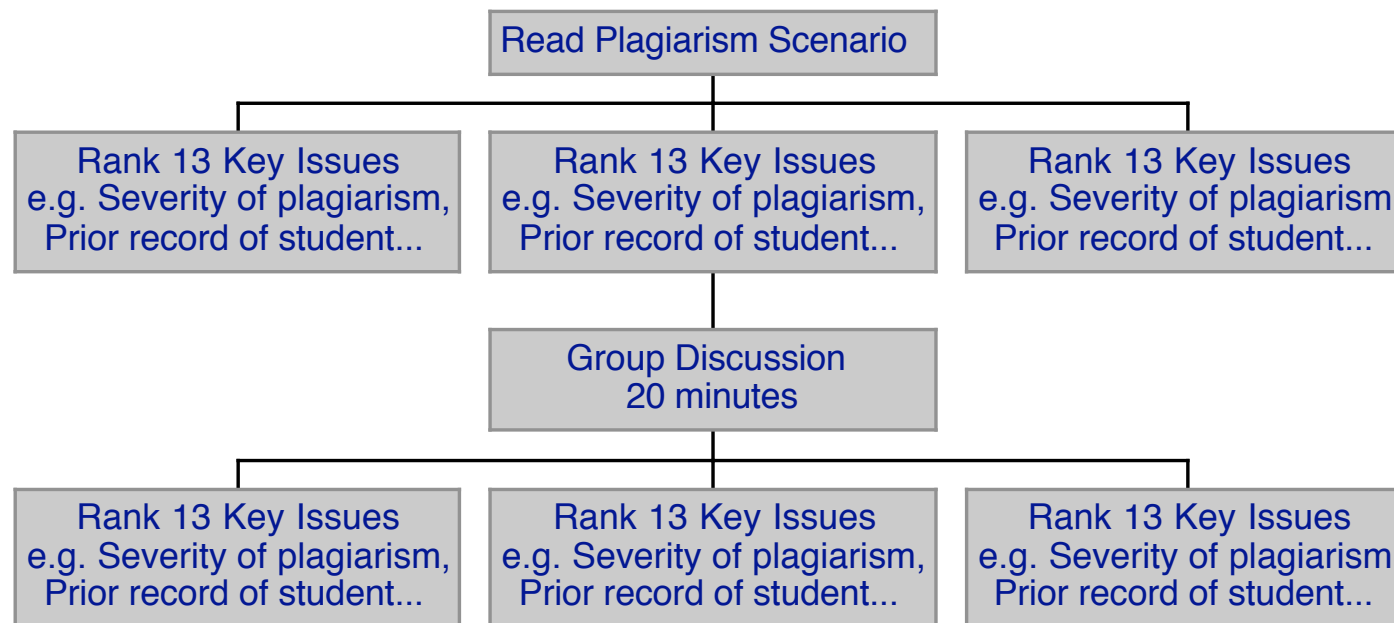
- High interactant partner
- Group members should be influenced most by those with whom they interact the most



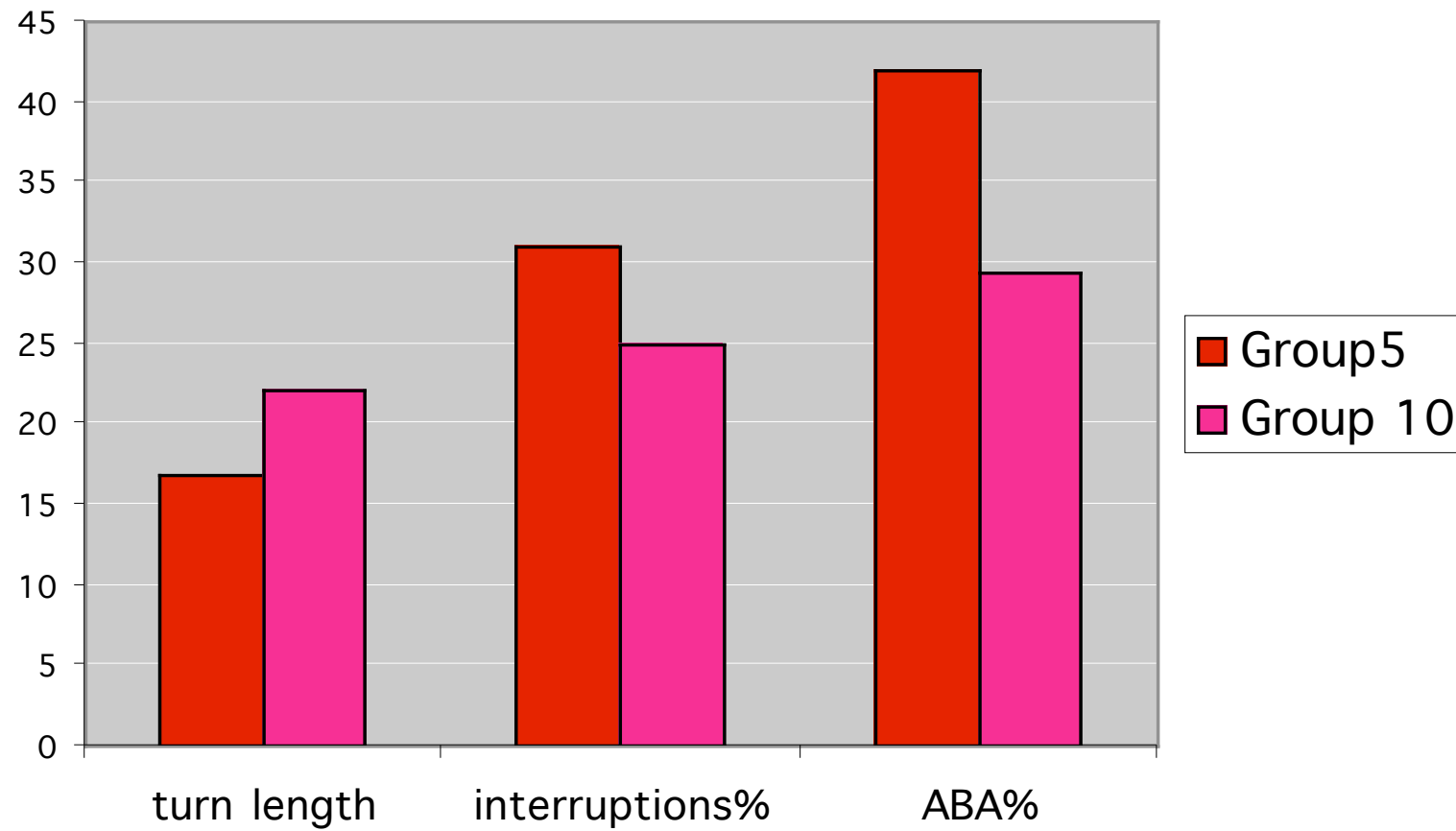
# Group Discussion Experiment

(Fay, Garrod & Carletta, 2000)

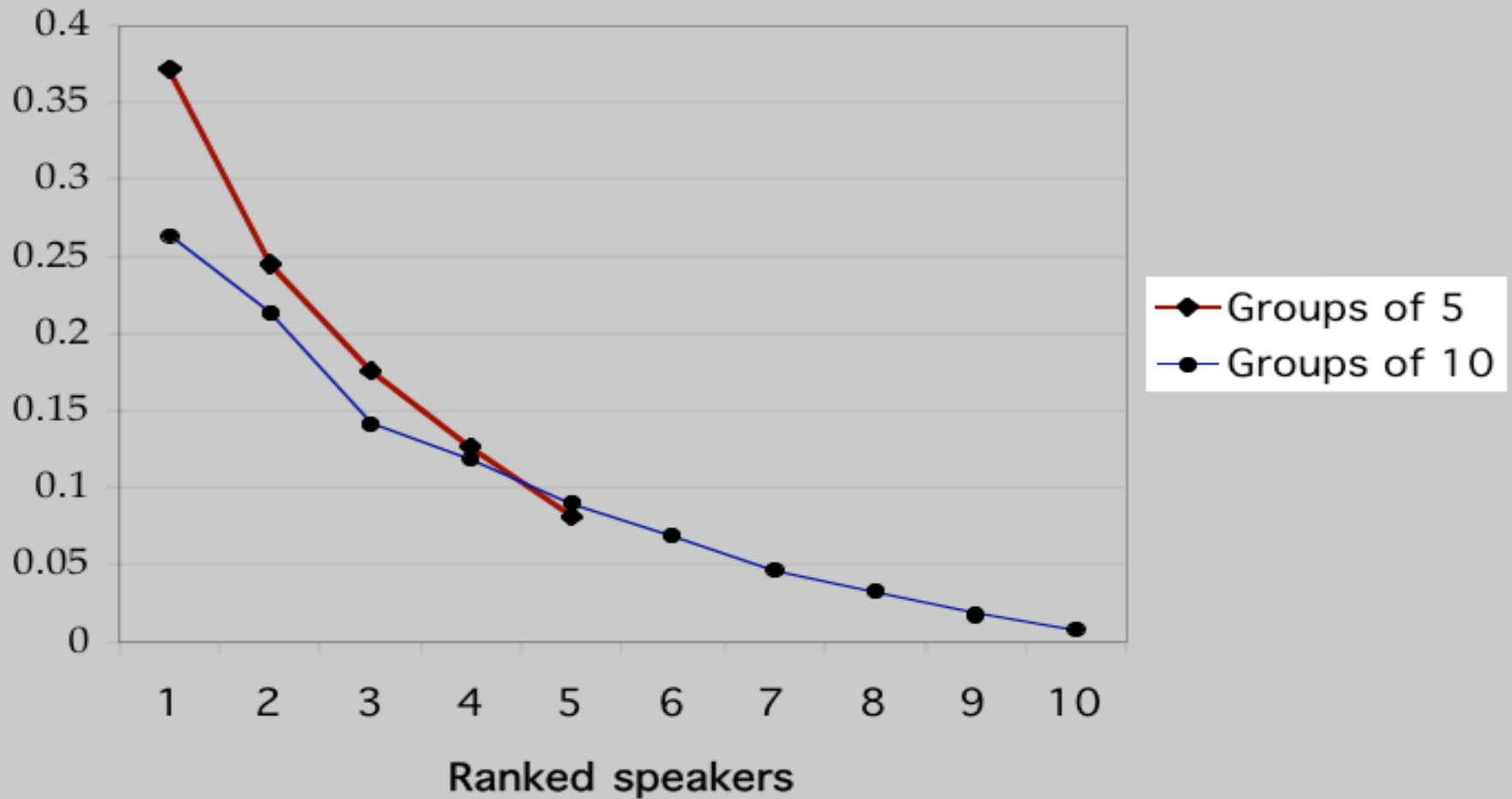
Who influences whom experiment in small and large groups



# Interaction measures



# Ranked contributions

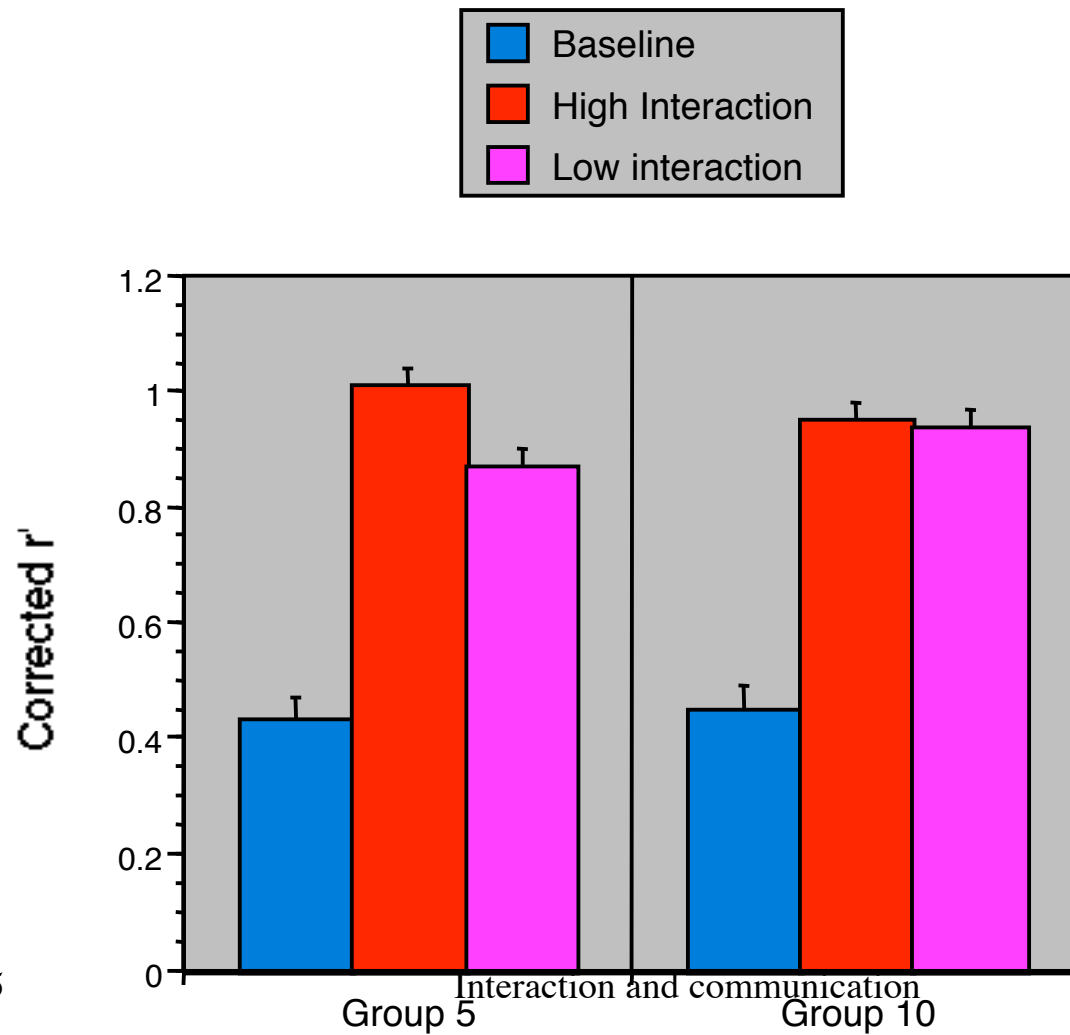


# Who influences whom?

- High interaction vs. low interaction pairings
  - Pairwise correlation with 2 highest vs 2 lowest
  - Groups of five all, groups of ten top five
- Dominant vs. non-dominant speaker
  - Groups of five & groups of ten pairwise correlation with 1st vs. 5th highest contributors

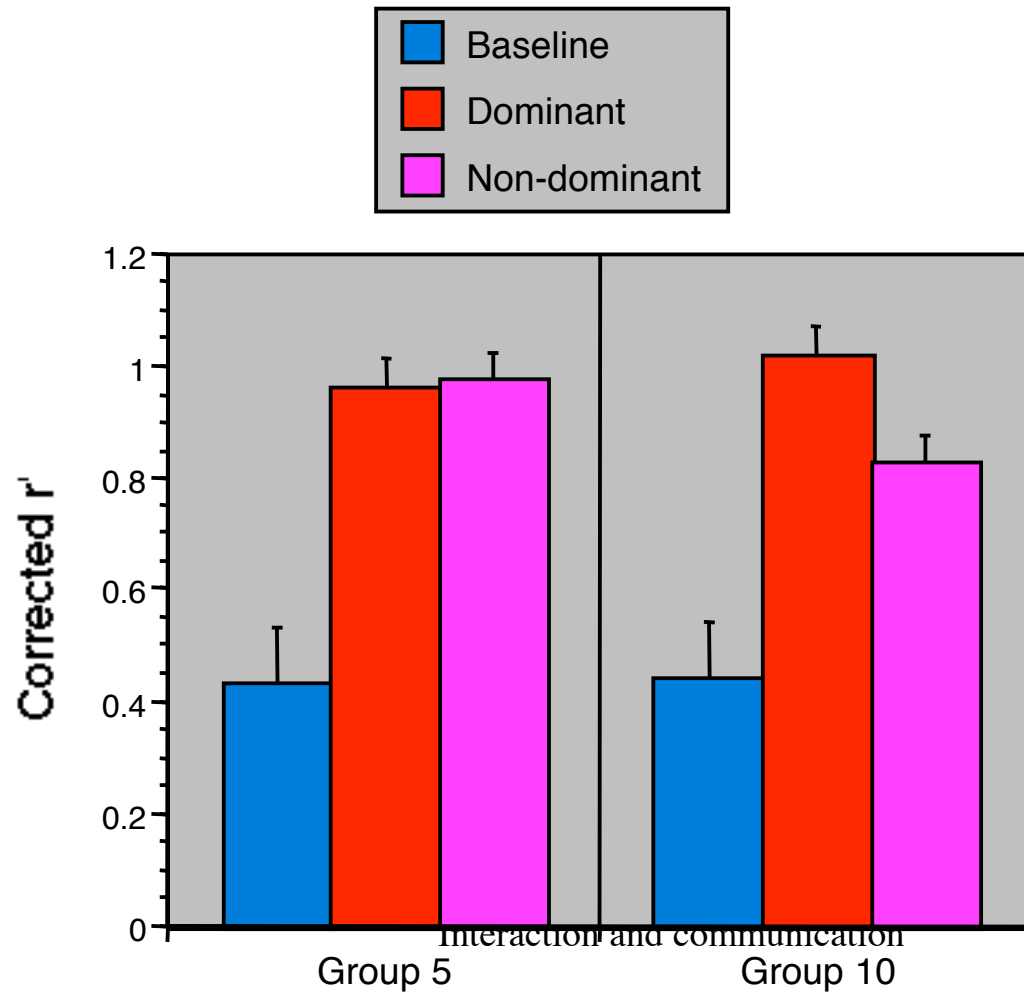


# Effect of High/Low Interactants



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# Effect of Dominant Speaker



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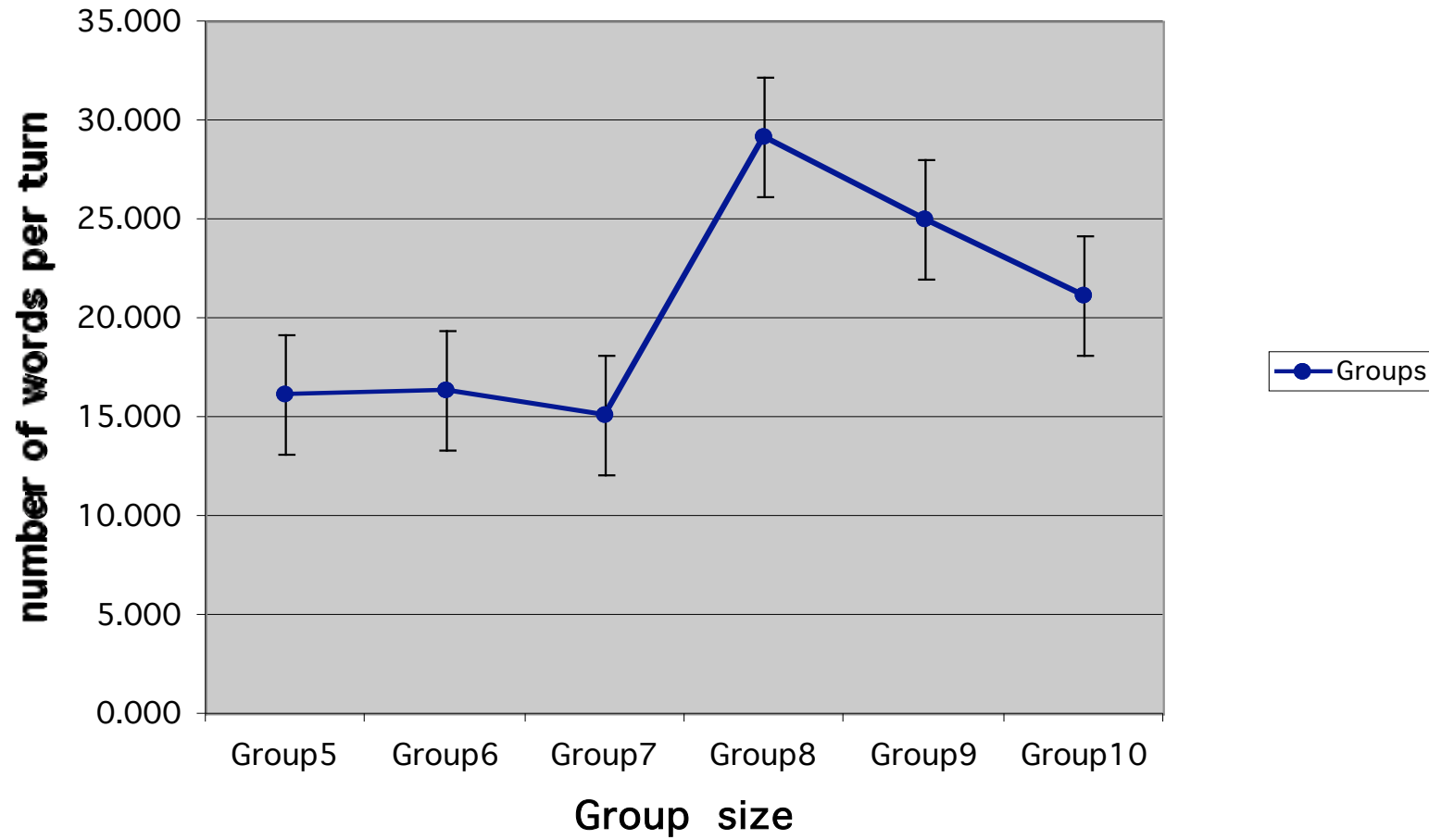
# Group decision conclusions

- Mode of language processing is affected by size of group
- In turn this affects the interpersonal influences within the group
  
- Large groups - Autonomous transmission
  - Overordinate influence of dominant speaker
- Small groups - Interactive alignment
  - Overordinate influence of high interaction partners

# Summary & Conclusions

- Dialogue vs monologue processing
  - Interactive alignment vs Autonomous transfer
- Influence in group discussion depends on the nature of the language processing
  - Interactive alignment (small groups)
  - Autonomous transfer/broadcast (large groups)

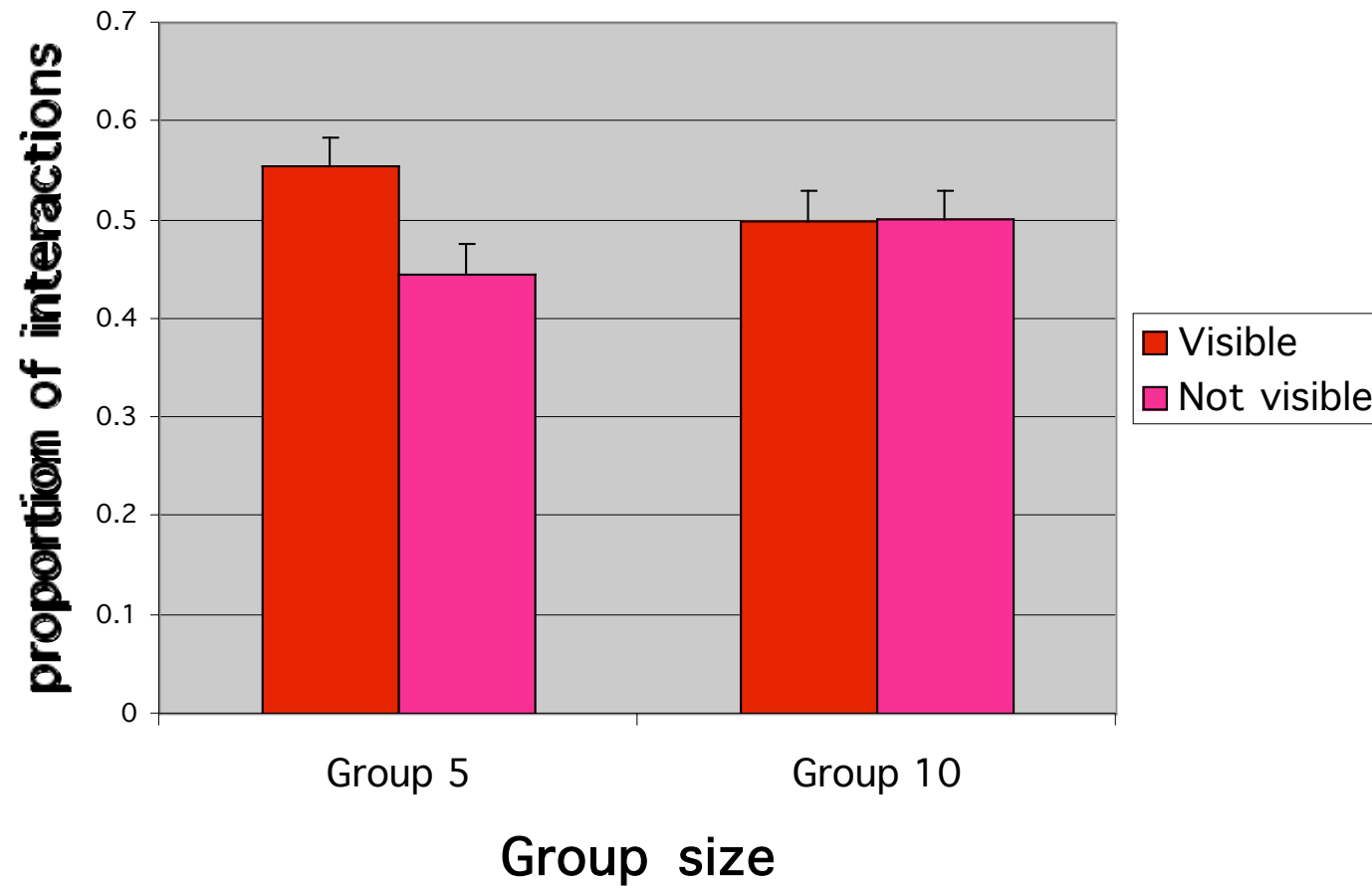
# What is a large group?



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Interaction and communication

# Seating & Interaction



# Summary and conclusions

- Interactive alignment is an automatic process
- Interactive alignment promotes an implicit common ground
- Dialogue-monologue lie on a continuum
- Interactive alignment has implications for group discussion and decision making

# Next Week

- Is interactive alignment only linguistic?
- Signs and other sign systems
- Graphical signs and graphical communication
- Community effects in graphical communication